



HP Advanced Sales Certified - Retail Point of Sale [2014] (inactive)

This certification verifies that you have a thorough understanding of HP Retail Point of Sale solutions, products and technologies. Topics potentially covered by the certification exam/s include: HP's Retail Point of Sale solutions, HP Retail Point of Sale peripherals, HP's unique differentiators against key competitors, retail point of sale solution strategy.

ExpertOne Approved:

This course is an HP ExpertOne authorized course designed to prepare you for the associated certification exam. All material to be used and studied in preparation to pass the certification exam is included in this training.

This certification is restricted to HP Partners and HP employees.

Why earn this certification?

- To demonstrate your knowledge of HP Retail Point of Sale market and associated HP products.
- To differentiate yourself from the competition and increase your opportunities for successful customer engagements, increased sales, faster retirement of quota, and increased commissions.

Candidate

Typical candidates for this certification are sales professionals and presales technicians.

Skill level

Sales

Steps to acquire this certification

Before you begin:

Acquire access to [The Learning Center](#) and get an [HP Learner ID](#). Then create a profile with Pearson VUE, our exam delivery vendor.

[Learn how in the Learning Center Assist Kit.](#)

Step 1: Do you qualify for an upgrade path?

- HP Advanced Sales Certified - Retail Point of Sale [2014] - upgrade from ASC - HP Retail Point of Sale [2010]

Step 2: Register or apply for this certification

[Register for this certification in The Learning Center.](#)

Step 3: Verify or complete prerequisites

There are no prerequisites required for this certification. Please move to Step 4.

Step 4: Complete recommended training

Training is highly recommended to pass each exam. Training is not required, but it will help prepare you for the exams and increase your chances of passing the exams.

Course #	Course Name	Typical Duration	Format	Register for course
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WBT = Web Based IT = Instructor Led VILT = Virtual Instructor Led VCR - Virtual Class Recorded SCA = Special Course or Activity

Step 5: Pass the required Exams

Requirement 1 - complete 1 of the following exams:

Exam #	Exam name	Register for exam
HP2-H29	Selling HP Retail Point of Sale Solutions	

Certification achieved

You will receive an email notification 2-5 days after successfully completing all requirements. In addition, your status in The Learning Center will change to "acquired". Track your training and certification progress through your transcripts in The Learning Center.

